



Brings You Measure News You Can Use!

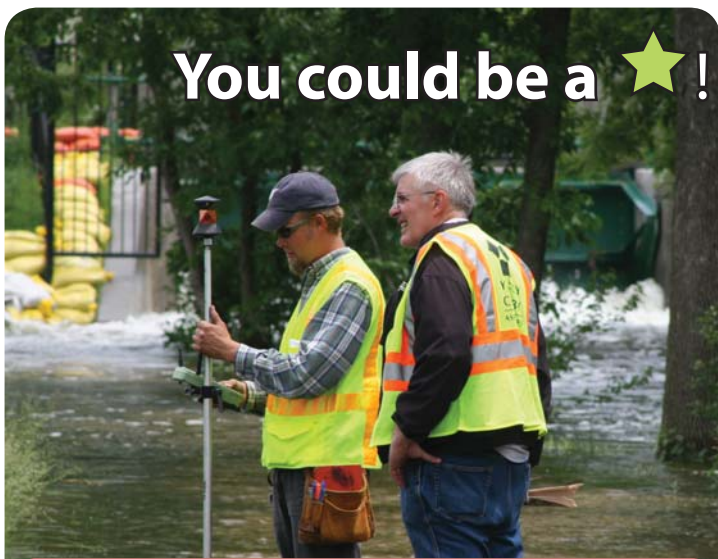
About the Company

Turning Point Systems Group provides consultative sales, rentals and training of measuring systems products and software for Reality Capturing. Our staff offers extensive experience in the sales of Surveying, Construction, Forensic and Engineering HDS, TPS and GPS technologies. We know that measuring sales takes 10% Sales, but 90% Surveying Product Knowledge and Experience!

Turning Point is an Authorized Distributor for Leica Geosystems HDS, SOKKIA Corporation and Carlson Software, serving the Great Lakes Region with staff in Milwaukee and Chicago. Additionally, to support our clients, we supply products by Rust-Oleum, Crain, Presco Products, CST, Stan's Industrial Woodworking and Seco Manufacturing from our Milwaukee Warehouse. Turning Point is the only Wisconsin instrument supplier accredited by the Better Business Bureau and is veteran-owned.

Announcement

You could be a ★!



TURNING POINT would like to make your company a ★ for our 2009 Turning Point Calendar! Submit the best photos of your company using our equipment today.

Email photos to: rrill@turningpointssystemsgroup.com
Winner will be announced and be featured in the calendar!!

Service and Repair

Using a USB Adaptor with the 9 Pin Download Cable

Some laptops do not have a 9 Pin port for communication with your data collector. In these cases a USB adaptor is required to make the connection from your NULL MODEM cable to the data collector. Carlson recommends the USB 1.1 to Serial Converter Cable made by IOGear:

<http://www.iogear.com/main.php?loc=product&item=GUC232A>

You must install the drivers for this cable to work. The drivers should be supplied with the adaptor, on a CD.

Once the drivers have been installed, follow this procedure:

- 1) Go to the Control Panel of your laptop.
- 2) Double-Click System icon for System (if you don't see system in the list Click Switch to Classic view in the upper left)
- 3) Go to the Hardware Tab.
- 4) Click the Device Manager button.
- 5) Scroll down to Ports (COM & LPT).
- 6) Double-Click on Ports (COM & LPT).
- 7) Note, which Com Port has been set up with new drivers for your adaptor {i.e. Brand X USB Adapter Communications Port (Com4)}. This will be important when it comes time to select the Com Port in both Activesync and Carlson Software programs. If you don't see a Com number in parenthesis under the Ports (Com & LPT) heading, you may need to re-install the Driver that came with your USB Adapter.
- 8) Now close out of all 3 of these windows with the X button or by clicking cancel
- 9) Open the Data Transfer Program that you would like to use {Carlson X-port, Survey or SurvCadd}
- 10) Click Tools / Data Transfer / SurvCE_G2... / click OK to the Error Box / Click Options / Change the Com Port to the correct Com port that was listed in Step #7 under the Device Manager --- You should be able to connect properly now.

Congratulations!
August/September Winner

**Dave Tlusty of
County of Langlade**

You have won a free Fat Max!
(Value \$100)

Each time you stop by and say hello you can sign up and win

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SOKKIA

Leica
Geosystems

Carlson

2008 Leica Geosystems Worldwide HDS & Airborne Sensor User Conference

SAP No.	HDS Workshops	Cost
5001976	1/2-day Hands-on Workshop, a.m., Oct. 26, "Advanced registration"	\$195.00/person
5001977	1/2-day Hands-on Workshop, a.m., Oct. 26, "CloudWorx for AutoCAD & MS"	\$195.00/person
5001978	1/2-day Hands-on Workshop, p.m., Oct. 26, "Topographic workflows"	\$195.00/person
5001979	1/2-day Hands-on Workshop, p.m., Oct. 26, "Plant modeling & phase data mgmt"	\$195.00/person
5001980	1/2-day Hands-on Workshop, a.m., Oct. 30, "Plant modeling & phase data mgmt"	\$195.00/person
5001981	1/2-day Hands-on Workshop, a.m., Oct. 30, "ScanStation setup & traversing"	\$195.00/person
5001982	1/2-day Hands-on Workshop, p.m., Oct. 30, "Advanced registration"	\$195.00/person
5001983	1/2-day Hands-on Workshop, p.m., Oct. 30, "Cyclone tips & tricks"	\$195.00/person

HDS workshops have limited space

Registration Fees

SAP No.	Main Conference	Early Registration (Until Sept. 26)
5001970	Leica Geosystems HDS Customers	\$495.00/person
5001971	Leica Geosystems HDS Customers with Universities	\$245.00/person
5001972	Invitees who are non-customers	\$695.00/person

SAP No.	Main Conference	Late Registration (Sept. 27 or after)
5001973	Leica Geosystems HDS Customers	\$595.00/person
5001974	Leica Geosystems HDS Customers with Universities	\$295.00/person
5001975	Invitees who are non-customers	\$795.00/person

Welcome Matt O'Rourke



Turning Point Systems Group would like to welcome Matt O'Rourke (technical sales & support) to the Turning Point team.

Matt graduated from MATC-Madison with an Associates Degree in Civil Engineering Technology in 1999. He has been employed in southeastern Wisconsin for the last 9 years and became a Registered Land Surveyor in Wisconsin in February of 2006. Matt is a member of the WSLs and the Milwaukee Chapter of the WSLs.

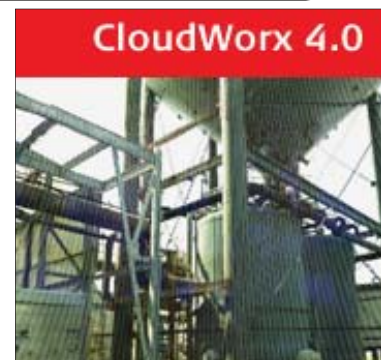
Matt currently lives in Hartford and will be working out of the Milwaukee office. Matt is excited to join Turning Point Systems Group, and is looking forward to meeting with our clients. With all purchases of equipment over \$10,000 you'll get to use Matt for a day in the field. This offer is valid from now until 12/31/08.

Upcoming Events

2008 Leica Geosystems Worldwide HDS & Airborne Sensor User Conference

- When:** October 26-30, 2008
Where: Conference @ Marriott Hotel;
HDS workshops @ nearby Leica office;
San Ramon, CA (San Francisco Area)
Who: Intended for Leica Geosystems HDS and/or
Airborne Sensor Customers & Selected Invitees

New Software Release



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Trade-in Program Details

For a New Leica ScanStation 2 -

With a Competitive Equipment Trade-in:

1. Equipment age is greater than or equal to 16 months old, trade-in = \$25k off new equipment
2. Equipment age is 8 -15 months old, trade in = \$40k off new equipment
3. Equipment age is less then or equal to 7 months old, trade-in = \$55k off new equipment

With Older HDS Equipment Trade-in:

1. Equipment age is greater than or equal to 16 months old, trade-in = \$45k off new equipment
2. Equipment age is less than or equal to 15 months old, trade-in = \$60k off new equipment

For a New Leica HDS6000 -

With A Competitive Equipment Trade-in:

1. Equipment age is greater than or equal to 16 months old, trade-in = \$25k off new equipment
2. Equipment age is 8 -15 months old, trade in = \$35k off new equipment
3. Equipment age is less than or equal to 7 months old, trade-in = 45k off new equipment

With Older HDS Equipment Trade-in:

1. Equipment age is greater than or equal to 16 months old, trade-in = \$40k off new equipment
2. Equipment age is less than or equal to 15 months old, trade-in = \$55k off new equipment

Conditions on Trade-in

1. Customer must surrender all competitive scanning hardware, and software to Leica Geosystems, including a laptop where the software is functioning.
2. Leica Geosystems will take possession of the competitive hardware, laptop and software, all the above components must receive a RGA and be received by Leica Geosystems, Inc before the appropriate credit will be issued.

Leica Geosystems announces a trade-in program on its scanners as well as scanners from competitive brands.

Please contact Turning Point Systems Group for details.

A NEW LEVEL OF VERSATILITY & SPEED IN LASER SCANNERS

- Collect even more complete data
- Collect data in tighter time windows
- Provide project results faster
- Reduce time spent in hazardous locations

Leica
Geosystems



Monthly Giveaway

October Prize: Sighting Level!

Ideal for preliminary survey and simple distance estimation.



Enter the store and WIN!

Every time you visit the Turning Point Milwaukee store, enter the monthly drawing for a chance to win!! A different prize every month, just for visiting us with your smiling face.

Current Promotion

One Bundle of Free Lath per Company!

For details, please contact us at our Milwaukee Office at 414-353-8774.



CARLSON CIVIL SUITE 2009

Carlson Survey 2009

For AutoCAD and with the IntelliCAD Engine



- Carlson Survey
- Carlson Hydrology
- Carlson GIS
- Carlson Civil

Special \$1,995

Limited Quantity

When their gone, they are gone. Original price is \$3,500

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