



January 10, 2014

Mr. Cliff DeTemple  
Turning Point Systems Group  
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**Carlson Software**

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Dear Cliff,

It gives me great pleasure to once again recognize you and the entire staff at Turning Point Systems Group for being Carlson Software's Upper Midwest Dealer of the Year for 2013. Congratulations to you and your staff on this achievement, now the **third year in a row!**

Although the land development and accident scene mapping industries continue to be competitive markets, Turning Point Systems Group continues to show its clients how integrated hardware and software solutions can bring extreme ease-of-use and ultimate value to the clients you serve.

I and Carlson Software are grateful that Turning Point Systems Group continues to offer Carlson Software technology products into the upper Midwest region. As we start into 2014, be sure to look for new products and services from Carlson Software that will provide you and the clients served by Turning Point Systems Group with technology tools designed to increase productivity and at a competitive value.

Again, please accept my congratulations to you and your staff for a successful 2013 and best wishes to you for continued prosperity into 2014 and beyond!

Cordially,

A handwritten signature in blue ink that reads 'Ladd E. Nelson'.

Ladd Nelson  
Midwest Sales Director  
Carlson Software